



## Strategic Partnership Agreement

By and Between

**California High Speed Rail Authority (Authority)**

And

**Economic Development Corporation Serving Fresno County (Fresno County EDC)**

We the undersigned partners agree that we can achieve greater effectiveness in the delivery of procurement opportunities to California small businesses when we are fully committed to leveraging shared services and resources. By doing so, we are more transparent, accessible, and accountable by enhancing the quality of government services to Small Business Enterprises (SBEs), Disabled Veteran Business Enterprises (DVBEs), and Disadvantaged Business Enterprises (DBEs) in California. The undersigned shall work strategically and in partnership, to meet each Agency's commitment to exceed the respective small business participation goal, DBE goal and DVBE goal.

Whereas the Authority and Fresno County EDC agrees to:

- Assist business owners on where to obtain SBE, DVBE, and DBE certification;
- E-mail SBE/DVBE/DBE information, certification, and procurement opportunities to business owners upon request;
- Distribute SBE/DVBE/DBE certification and procurement brochures at outreach events;
- Attend outreach events in partnership to present and distribute procurement opportunities material;
- Share information with the undersigned on procurement opportunities; and
- Distribute the undersigned project information to the SBE/DVBE/DBEs interested in contract opportunities.
- Assist SBE/DVBE/DBEs navigate the undersigned websites for procurement opportunities;
- Partner to provide SB/DBE/DVBE certification and business development workshops for SBE/DVBE/DBEs;
- Provide SBE/DVBE/DBEs with technical and referral assistance on procurement opportunities.

We mutually agree to actively work together strategically as partners to maximize SBE/DVBE/DBE participation in the procurement process and to strengthen and sustain California's economy.

A handwritten signature in black ink, appearing to read "Robert Padilla", written over a horizontal line.

Robert Padilla, Small Business Advocate  
California High Speed Rail Authority

A handwritten signature in black ink, appearing to read "Lee Ann Eager", written over a horizontal line.

Lee Ann Eager, President/Chief Executive Officer  
Economic Development Corporation Serving  
Fresno County

May 2, 2013

[Date]